A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

July, 1984

Manufacturers shipped 24,510 mobile/manufactured homes to retail sales locations and permanent sites during July, 1984. This was up 5% from the 23,454 homes shipped in July, 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH 1983	1984	% CHANGE		CUMULATIVE FOR YEAR 1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536	27,743	-6%	JAN-JUNE	144,647	150,111	+4%
JULY	23,348	24,519	+5%	JAN-JULY	167,995	174,630	+4%
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH 1983	1984	% CHANGE		CUMULATIVE FOR YEAR 1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,250	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,201	122,558	+6%
JUNE	29,484	27,727	-6%	JAN-JUNE	144,685	150,285	+4%
JULY	23,454	24,510	+5%	JAN-JULY	168,139	174,795	+4%
AUGUST	29,945			JAN-AUG	198,084		
SEPTEMBER	27,979			JAN-SEPT	226,063		
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1983	1984		HOMES IN INVENTORY 1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%	2.0%	JUNE	573	561
JULY	2.0%	2.3%	JULY	467	570
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	987	1,269	+29%	7,308	8,448	+16%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	987	1,269	+29%	7,308	8,448	+16%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,864	2,663	-7%	19,231	18,504	-4%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,162	2,102	-3%	15,117	14,287	-5%
MICHIGAN *	*	*	---	*	*	---
OHIO	319	296	-7%	1,768	2,158	+22%
WISCONSIN	383	265	-31%	2,346	2,059	-12%
WEST NORTH CENTRAL	1,281	1,087	-15%	9,177	7,865	-14%
IOWA *	*	*	---	*	*	---
KANSAS	593	417	-30%	4,567	3,178	-30%
MINNESOTA	279	278	+0%	1,557	1,730	+11%
MISSOURI	116	121	+4%	871	867	+0%
NEBRASKA	293	271	-8%	2,182	2,090	-4%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	7,445	8,567	+15%	53,976	61,089	+13%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,669	1,709	+2%	13,599	13,227	-3%
GEORGIA	3,360	4,191	+25%	23,788	28,216	+19%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,954	2,204	+13%	13,556	16,374	+21%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	462	463	+0%	3,033	3,272	+8%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,532	7,799	+4%	55,089	54,873	+0%
ALABAMA	1,991	1,843	-7%	14,300	13,682	-4%
ARKANSAS	253	214	-15%	2,156	1,736	-19%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	281	284	+1%	2,096	1,999	-5%
MISSISSIPPI	692	745	+8%	4,598	5,433	+18%
OKLAHOMA	97	80	-18%	702	509	-27%
TENNESSEE	950	1,058	+11%	5,946	6,872	+16%
TEXAS	3,268	3,575	+9%	25,291	24,642	-3%

MOBILE/MANUFACTURED HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
MOUNTAIN	969	960	-1%	7,534	7,472	-1%
ARIZONA	413	399	-3%	3,912	3,698	-5%
COLORADO	127	91	-28%	975	678	-30%
IDAHO	429	470	+10%	2,647	3,096	+17%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,757	1,667	-5%	12,260	12,916	+5%
CALIFORNIA	1,088	937	-14%	7,352	7,941	+8%
OREGON	524	610	+16%	3,999	4,177	+4%
WASHINGTON	145	120	-17%	909	798	-12%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	513	507	-1%	3,420	3,463	+1%
TOTAL PRODUCTION	23,348	24,519	+5%	167,995	174,630	+4%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,389	1,716	+24%	9,287	10,690	+15%
CONNECTICUT	25	38	+52%	148	211	+43%
MAINE	120	133	+11%	689	840	+22%
MASSACHUSETTS	44	64	+45%	348	407	+17%
NEW HAMPSHIRE	92	119	+29%	541	681	+26%
NEW JERSEY	40	59	+48%	323	372	+15%
NEW YORK	450	655	+46%	3,072	3,867	+26%
PENNSYLVANIA	563	587	+4%	3,776	3,850	+2%
RHODE ISLAND	17	14	-18%	82	69	-16%
VERMONT	38	47	+24%	308	393	+28%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	1,901	1,896	+0%	12,728	13,292	+4%
ILLINOIS	296	297	+0%	2,248	1,997	-11%
INDIANA	399	386	-3%	2,779	2,925	+5%
MICHIGAN	415	528	+27%	2,694	3,493	+30%
OHIO	488	464	-5%	3,089	3,210	+4%
WISCONSIN	303	221	-27%	1,918	1,667	-13%
WEST NORTH CENTRAL	1,158	1,151	-1%	7,890	7,615	-3%
IOWA	108	81	-25%	673	598	-11%
KANSAS	203	191	-6%	1,846	1,452	-21%
MINNESOTA	195	172	-12%	1,075	1,195	+11%
MISSOURI	414	497	+20%	2,794	3,059	+9%
NEBRASKA	79	70	-11%	554	447	-21%
NORTH DAKOTA	73	70	-4%	455	384	-16%
SOUTH DAKOTA	86	70	-19%	483	480	-1%
SOUTH ATLANTIC	7,298	8,159	+12%	51,947	59,599	+15%
DELAWARE	171	200	+17%	1,316	1,351	+3%
FLORIDA	2,177	2,244	+3%	17,109	17,541	+3%
GEORGIA	1,232	1,444	+17%	8,930	10,302	+15%
MARYLAND	111	113	+2%	651	790	+21%
NORTH CAROLINA	1,777	2,064	+16%	11,492	14,692	+28%
SOUTH CAROLINA	993	1,297	+31%	6,898	8,823	+28%
VIRGINIA	534	555	+4%	3,552	4,073	+15%
WEST VIRGINIA	303	242	-20%	1,999	2,027	+1%
SOUTH CENTRAL	7,963	7,865	-1%	57,579	54,800	-5%
ALABAMA	845	873	+3%	5,481	6,289	+15%
ARKANSAS	483	488	+1%	3,053	3,822	+25%
KENTUCKY	448	575	+28%	2,991	3,273	+9%
LOUISIANA	1,164	1,063	-9%	7,981	7,383	-7%
MISSISSIPPI	569	575	+1%	3,601	3,952	+10%
OKLAHOMA	763	469	-39%	5,701	3,784	-34%
TENNESSEE	485	610	+26%	3,377	3,935	+17%
TEXAS	3,206	3,212	+0%	25,394	22,362	-12%
MOUNTAIN	1,544	1,519	-2%	12,073	11,729	-3%
ARIZONA	416	417	+0%	3,934	4,124	+5%
COLORADO	203	141	-31%	1,305	979	-25%
IDAHO	163	165	+1%	980	1,154	+18%
MONTANA	132	108	-18%	875	784	-10%
NEVADA	140	117	-16%	1,083	1,006	-7%
NEW MEXICO	347	436	+26%	2,692	2,730	+1%
UTAH	102	93	-9%	796	622	-22%
WYOMING	41	42	+2%	408	330	-19%
PACIFIC	1,588	1,617	+2%	10,912	11,881	+9%
CALIFORNIA	895	788	-12%	6,014	6,518	+8%
OREGON	205	288	+40%	1,475	1,772	+20%
WASHINGTON	488	541	+11%	3,423	3,591	+5%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JULY 1983	JULY 1984	% CHANGE	YEAR-TO-DATE 1983	YEAR-TO-DATE 1984	% CHANGE
ALASKA	40	26	-35%	226	181	-20%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	573	561		4,963	5,008	
GOVT. EXPORT	0	0		534	0	
TOTAL SHIPMENTS	23,454	24,510	+5%	168,139	174,795	+4%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1984 PRODUCT MIX

	JAN-JULY SHIPMENTS SINGLE-SECTION	JAN-JULY SHIPMENTS MULTI-SECTION	JAN-JULY SHIPMENTS TOTAL SHIPMENTS	JAN-JULY PRODUCTION SINGLE-SECTION	JAN-JULY PRODUCTION MULTI-SECTION	JAN-JULY PRODUCTION TOTAL PRODUCTION
NORTHEAST	8,936	1,754	10,690	6,947	1,501	8,448
	84%	16%	100%	82%	18%	100%
CONNECTICUT	148	63	211	0	0	0
MAINE *	806	34	840	*	*	*
MASSACHUSETTS	268	139	407	0	0	0
NEW HAMPSHIRE *	593	88	681	*	*	*
NEW JERSEY	217	155	372	0	0	0
NEW YORK *	3,220	647	3,867	*	*	*
PENNSYLVANIA	3,251	599	3,850	6,947	1,501	8,448
RHODE ISLAND	59	10	69	0	0	0
VERMONT *	374	19	393	*	*	*
EAST NORTH CENTRAL	10,474	2,818	13,292	14,793	3,711	18,504
	79%	21%	100%	80%	20%	100%
ILLINOIS *	1,540	457	1,997	*	*	*
INDIANA	2,291	634	2,925	11,035	3,252	14,287
MICHIGAN *	2,594	899	3,493	*	*	*
OHIO	2,520	690	3,210	1,860	298	2,158
WISCONSIN	1,529	138	1,667	1,898	161	2,059

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	6,202	1,413	7,615	6,215	1,650	7,865
	81%	19%	100%	79%	21%	100%
IOWA *	507	91	598	*	*	*
KANSAS	1,084	368	1,452	2,671	507	3,178
MINNESOTA	1,032	163	1,195	1,428	302	1,730
MISSOURI	2,570	489	3,059	558	309	867
NEBRASKA	341	106	447	1,558	532	2,090
NORTH DAKOTA	292	92	384	0	0	0
SOUTH DAKOTA *	376	104	480	*	*	*
SOUTH ATLANTIC	38,803	20,796	59,599	39,124	21,965	61,089
	65%	35%	100%	64%	36%	100%
DELAWARE	1,110	241	1,351	0	0	0
FLORIDA	8,178	9,363	17,541	5,509	7,718	13,227
GEORGIA	6,220	4,082	10,302	17,653	10,563	28,216
MARYLAND *	626	164	790	*	*	*
NORTH CAROLINA	11,358	3,334	14,692	12,815	3,559	16,374
SOUTH CAROLINA *	6,315	2,508	8,823	*	*	*
VIRGINIA	3,375	698	4,073	3,147	125	3,272
WEST VIRGINIA	1,621	406	2,027	0	0	0
SOUTH CENTRAL	46,221	8,579	54,800	47,186	7,687	54,873
	84%	16%	100%	86%	14%	100%
ALABAMA	5,058	1,231	6,289	12,306	1,376	13,682
ARKANSAS	3,272	550	3,822	1,503	233	1,736
KENTUCKY *	2,640	633	3,273	*	*	*
LOUISIANA	6,900	483	7,383	1,852	147	1,999
MISSISSIPPI	3,531	421	3,952	5,369	64	5,433
OKLAHOMA	3,138	646	3,784	389	120	509
TENNESSEE	3,127	808	3,935	5,496	1,376	6,872
TEXAS	18,555	3,807	22,362	20,271	4,371	24,642
MOUNTAIN	6,760	4,969	11,729	3,945	3,527	7,472
	58%	42%	100%	53%	47%	100%
ARIZONA	2,174	1,950	4,124	2,058	1,640	3,698
COLORADO	584	395	979	319	359	678
IDAHO	526	628	1,154	1,568	1,528	3,096
MONTANA *	483	301	784	*	*	*
NEVADA	355	651	1,006	0	0	0
NEW MEXICO	2,091	639	2,730	0	0	0
UTAH *	363	259	622	*	*	*
WYOMING *	184	146	330	*	*	*
PACIFIC	3,307	8,574	11,881	3,570	9,346	12,916
	28%	72%	100%	28%	72%	100%
CALIFORNIA	1,524	4,994	6,518	1,986	5,955	7,941
OREGON	509	1,263	1,772	1,351	2,826	4,177
WASHINGTON	1,274	2,317	3,591	233	565	798

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	93	88	181	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	120,796 71%	48,991 29%	169,787 100%	121,780 71%	49,387 29%	171,167 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	3,739	1,269	5,008			
OTHER (CANADA)				0	0	0
STATES WITH*				2,564	899	3,463
TOTAL	124,535 71%	50,260 29%	174,795 100%	124,344 71%	50,286 29%	174,630 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JULY 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,212	13.4%	1	2,650	15.7%	1	562	8.0%	4
FLORIDA	2,244	9.4%	2	1,016	6.0%	3	1,228	17.4%	1
NORTH CAROLINA	2,064	8.6%	3	1,607	9.5%	2	457	6.5%	5
GEORGIA	1,444	6.0%	4	838	5.0%	6	606	8.6%	2
SOUTH CAROLINA	1,297	5.4%	5	932	5.5%	5	365	5.2%	6
LOUISIANA	1,063	4.4%	6	968	5.7%	4	95	1.3%	21
ALABAMA	873	3.6%	7	678	4.0%	7	195	2.8%	10
CALIFORNIA	788	3.3%	8	190	1.1%	24	598	8.5%	3
NEW YORK	655	2.7%	9	551	3.3%	8	104	1.5%	19
TENNESSEE	610	2.5%	10	479	2.8%	11	131	1.9%	13
PENNSYLVANIA	587	2.5%	11	481	2.8%	10	106	1.5%	17
KENTUCKY	575	2.4%	12	473	2.8%	12	102	1.4%	20
MISSISSIPPI	575	2.4%	13	505	3.0%	9	70	1.0%	27
VIRGINIA	555	2.3%	14	445	2.6%	13	110	1.6%	14
WASHINGTON	541	2.3%	15	185	1.1%	26	356	5.0%	7
MICHIGAN	528	2.2%	16	364	2.2%	17	164	2.3%	11
MISSOURI	497	2.1%	17	413	2.4%	14	84	1.2%	24
ARKANSAS	488	2.0%	18	412	2.4%	15	76	1.1%	25
OKLAHOMA	469	2.0%	19	379	2.2%	16	90	1.3%	22
OHIO	464	1.9%	20	331	2.0%	18	133	1.9%	12
NEW MEXICO	436	1.8%	21	327	1.9%	19	109	1.5%	15
ARIZONA	417	1.7%	22	208	1.2%	22	209	3.0%	9
INDIANA	386	1.6%	23	282	1.7%	20	104	1.5%	18
ILLINOIS	297	1.2%	24	221	1.3%	21	76	1.1%	26
OREGON	288	1.2%	25	68	0.4%	35	220	3.1%	8
WEST VIRGINIA	242	1.0%	26	187	1.1%	25	55	0.8%	29
WISCONSIN	221	0.9%	27	203	1.2%	23	18	0.3%	39
DELAWARE	200	0.8%	28	163	1.0%	27	37	0.5%	33
KANSAS	191	0.8%	29	145	0.9%	29	46	0.7%	32
MINNESOTA	172	0.7%	30	152	0.9%	28	20	0.3%	37
IDAHO	165	0.7%	31	59	0.3%	37	106	1.5%	16
COLORADO	141	0.6%	32	82	0.5%	33	59	0.8%	28
MAINE	133	0.6%	33	130	0.8%	30	3	0.0%	47
NEW HAMPSHIRE	119	0.5%	34	105	0.6%	31	14	0.2%	42
NEVADA	117	0.5%	35	30	0.2%	45	87	1.2%	23
MARYLAND	113	0.5%	36	88	0.5%	32	25	0.4%	34
MONTANA	108	0.5%	37	61	0.4%	36	47	0.7%	30
UTAH	93	0.4%	38	46	0.3%	41	47	0.7%	31
IOWA	81	0.3%	39	70	0.4%	34	11	0.2%	45
NEBRASKA	70	0.3%	40	53	0.3%	40	17	0.2%	40
NORTH DAKOTA	70	0.3%	41	59	0.3%	38	11	0.2%	46
SOUTH DAKOTA	70	0.3%	42	55	0.3%	39	15	0.2%	41
MASSACHUSETTS	64	0.3%	43	41	0.2%	43	23	0.3%	35
NEW JERSEY	59	0.2%	44	38	0.2%	44	21	0.3%	36
VERMONT	47	0.2%	45	45	0.3%	42	2	0.0%	49
WYOMING	42	0.2%	46	23	0.1%	47	19	0.3%	38
CONNECTICUT	38	0.2%	47	27	0.2%	46	11	0.2%	44
ALASKA	26	0.1%	48	14	0.1%	48	12	0.2%	43
RHODE ISLAND	14	0.1%	49	12	0.1%	49	2	0.0%	48
	23,949	100.0%		16,891	100.0%		7,058	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

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JULY 1984